

# CardnoKnows

## how to make a difference

# Business Advisers

**MDF** Market  
Development  
Facility

The **Market Development Facility** (MDF) – an Australian Government-supported initiative implemented by Cardno – invests in innovative businesses to stimulate economic growth in a number of countries across the Asia Pacific region. MDF is currently operational in Timor-Leste, Fiji and Pakistan and will be commencing operations in Papua New Guinea and Sri Lanka.

MDF is seeking a number of very talented, ambitious and energetic business professional looking for their next big career move with an international organisation.

The **Business Advisers** will have the opportunity to design and manage investment plans with a large variety of strategic private and public players in the economy to stimulate innovative practices that create growth, stimulate production in PNG and increase exports.

MDF represents a challenging, fast-paced international work environment that demands initiative, flexibility and a willingness to travel. In return, MDF offers the right candidates a competitive package and an exciting job that rewards creative thinking and offers an opportunity to develop a deep insight into the functioning of the PNG economy, and possibly beyond. Talent and international experience will be more highly regarded in candidates than technical background per se.

Responsibilities will include, but not be limited to:

- > Perform economic analysis of key sectors of the economy based on extensive fieldwork.
- > Develop medium-term growth strategies for sectors.
- > Assess the technical and economic feasibility of business plans and/or, in close interaction with business partners, develop such plans.
- > Negotiate and manage investment agreements.
- > Be extensively involved in research activities to assess the performance of the investment portfolio and its impact on the PNG economy and society.
- > Contribute to MDF's thinking and writing on the PNG economy as well as discussions thereabouts, where appropriate.

Essential requirements:

- > A university degree in business, agriculture, economics, or other related disciplines. A Master's degree is highly desirable.

- > Very strong analytical skills including the ability to design and execute qualitative and quantitative research projects.
- > Ability to communicate, negotiate, and develop good working relations with a wide variety of players in the private and public sector.
- > Ability to independently plan and manage work streams.
- > Excellent command of English, both verbal and written.
- > Enthusiastic team player, hands on, and flexible.

Preferred:

- > At least three years' work experience in a related field.
- > International experience, either through work or study.
- > Familiarity with the issues affecting the private sector in PNG as well as international trends in business and the economy

Further information on the position can be obtained by emailing [recruitment@cardnoMDF.org](mailto:recruitment@cardnoMDF.org).

A competitive salary package will be offered to the preferred candidate in line with local labour laws.

Please email applications that address the Core Competencies and include a current CV, quoting 'Business Adviser' in the subject line, to [recruitment@cardnoMDF.org](mailto:recruitment@cardnoMDF.org). Only shortlisted candidates will be contacted for an interview.

Positions are open to Papua New Guinea nationals and permanent residents with authority to live and work in Papua New Guinea.

Cardno is an equal opportunity employer and is committed to Child Protection in all fields. Successful applicants may be required to provide a police clearance certificate.

**The deadline for submission of CVs / Expressions of Interest is Close of Business Friday 12 June 2015. Previous applicants need not apply.**

[www.cardno.com/emergingmarkets](http://www.cardno.com/emergingmarkets)

 **Cardno**  
Shaping the Future